



#### Founded in 1996

- Fabless semiconductor company
- USA, Japan, Hong Kong and Israel locations

## Mission

Provide secure, simple to integrate, cost-effective IP connectivity solutions for M2M applications

### 45 employees with expertise in

VLSI design, Security, Embedded networking, M2M applications

## Significant experience & installed base

- More than 1 million chips in the field
- 270+ design-wins

## Strong management & investors

- Founders previously co-founded M-Systems (acquired by SanDisk)
- Experienced semiconductor CEOs (Galileo/Marvell, DSPG) as both investors & advisors





ARROW ELECTRONICS, INC







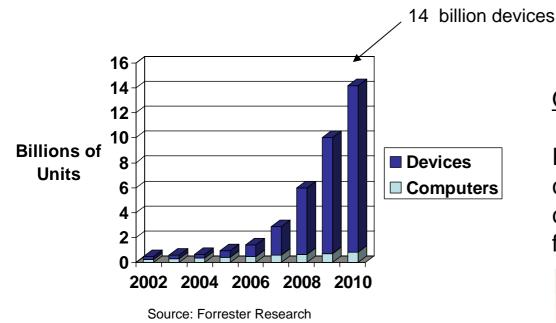


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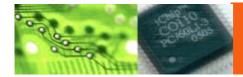
"By 2010, 95% of all things networked will be devices other than computers" Forrester Research



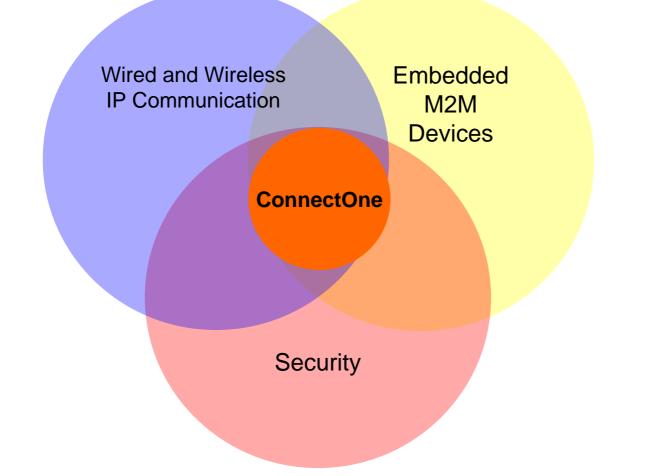
#### Our Mission:

Provide simple-to-integrate, cost-effective, end-to-end IP connectivity chips and solutions for M2M applications





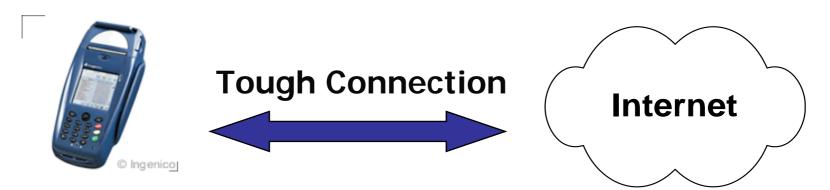




...where IP communication and security meet M2M devices





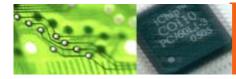


#### Manufacturers:

- Are not Internet experts
- Want to easily connect their current HW
- Need secure solutions
- Want minimal change to their application
- Don't want to maintain Internet protocols
- Want low upfront and ongoing cost
- Want standards-based solutions

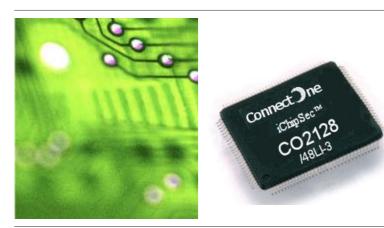
#### The Internet is:

- Not their prime business
- Complex: more than just TCP/IP
- Insecure: Attacks are abundant
- Inconsistent: ISPs, servers
- Dynamic: constantly in flux





- We facilitate IP-enabling of non-PC devices
  - For some customers, we <u>enable</u> this transition
- Complete product range for M2M IP communication
  - Transparent transition from boxes → modules → chips as volumes grow
- Complete offloading of communication tasks
  - Simplest CPU/MCU can be used to drive complex operations
- Best of breed security M2M solutions
  - Impenetrable firewall, encryption offloading
- Our economies of scale mean competitive prices
  - Connect One designs & makes its own silicon and firmware

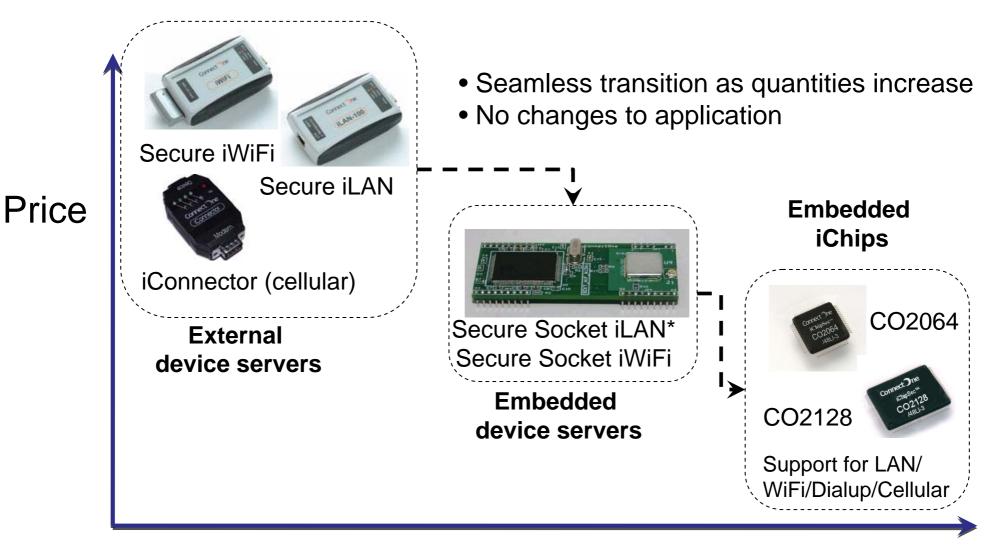


## **The Products**

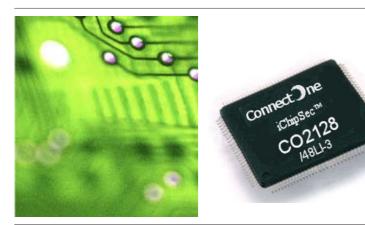








#### Quantity

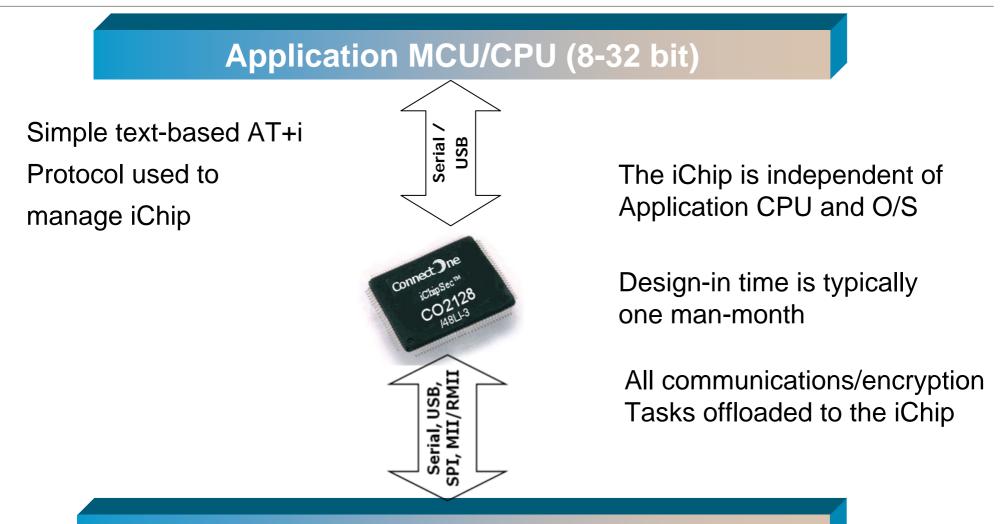


# iChip and the AT+i Protocol







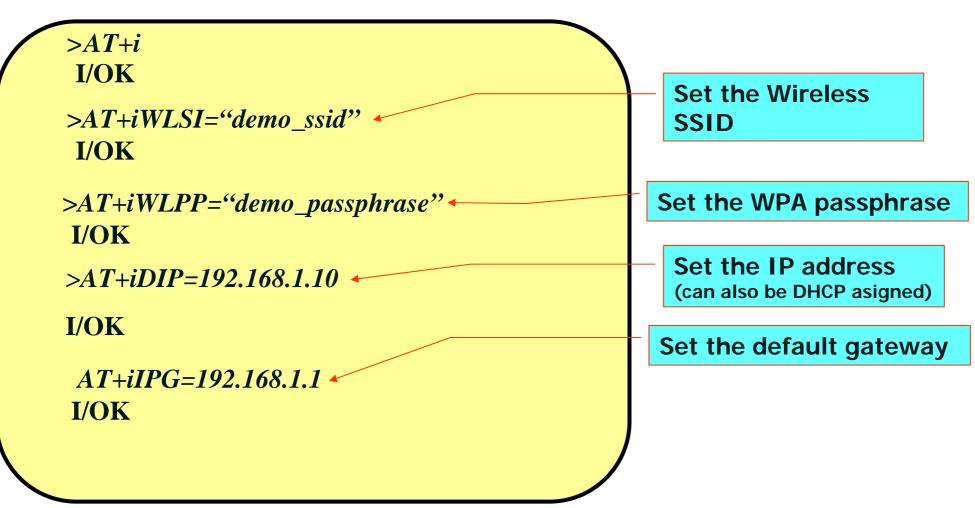


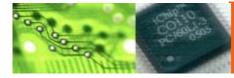
Dialup/cellular, 10/100BaseT or 802.11b/g WiFi





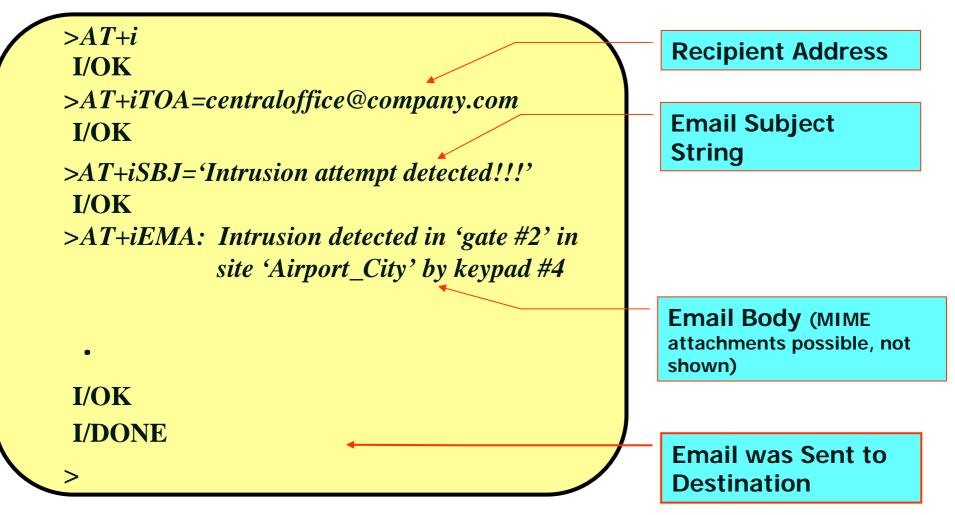
#### Configuring the iChip





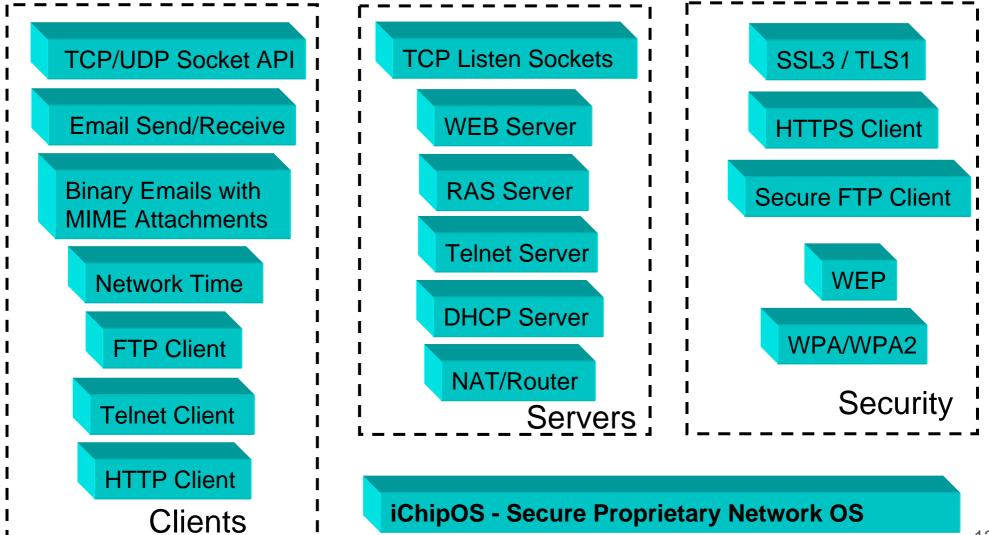


 Application event: Intrusion detected by security system



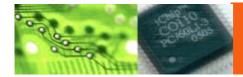




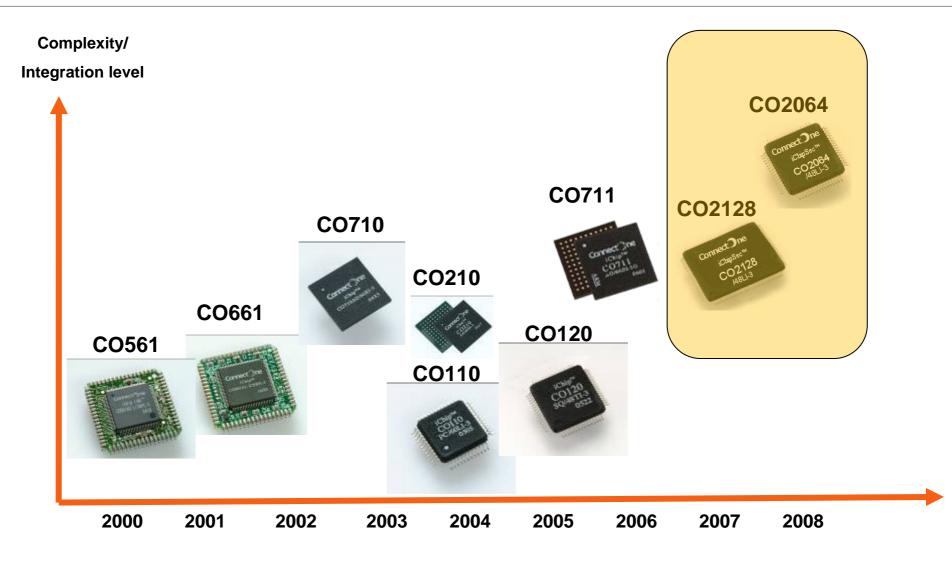


Full RFC compliancy

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# **Selling points**







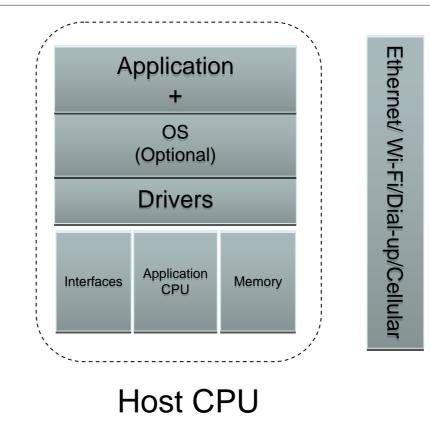
- The internet is a dangerous place
  - Connecting outwards means others can connect to you
  - Do you have a firewall on your PC?
- The challenge
  - Using application CPU for networking brings the Internet right to the app
  - Open source OS particularly vulnerable to attacks
  - Encryption in software is a complicated, CPU consuming task

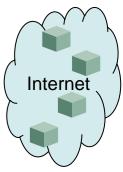
#### iChip benefits

- iChipOS is a proprietary, hardened operating system
- Complete isolation of the host CPU from the Internet
- Hardware encryption offloads CPU





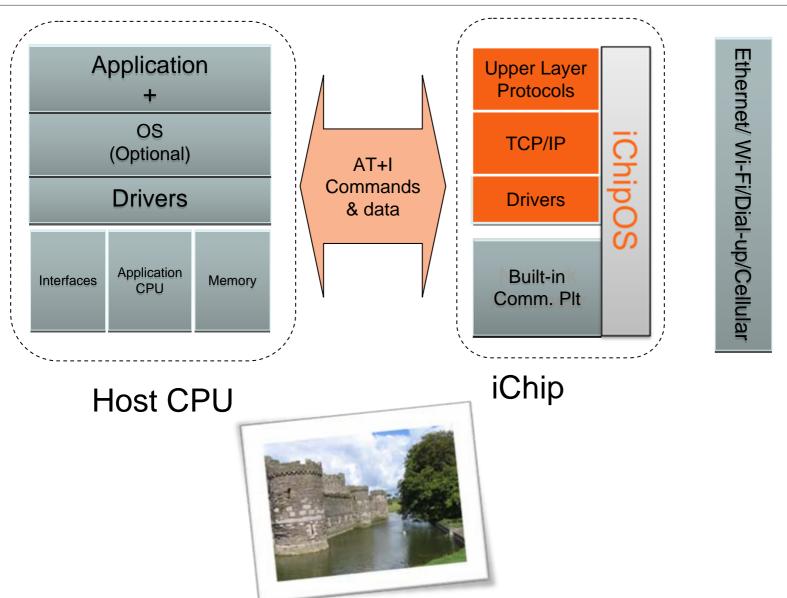






#### iChip security benefits - SecuraGAP





Internet





#### Benefits

- The de-facto wireless standard
- Inexpensive components

#### The challenge

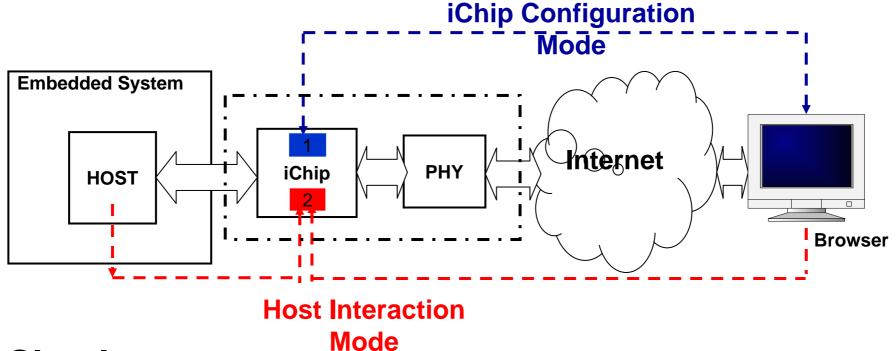
- WiFi chipset vendors do not provide support for <1M units/month</li>
- Self development/porting WiFi drivers, security may not be possible for some customers
- Socket iWiFi
  - Immediate access to Wifi, zero development
  - Smooth upgrade through evolving WiFi standards (Pinout/API compatible)
  - Facilitates device certification
  - Seamless transition to chip-level design when quantities justify





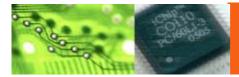
### iChip has 2 built-in fully functional web servers

- iChip configuration and management
- User-defined for application management



#### Simple

- Simply upload webUI content to iChip
- External content also possible (e.g. on external Flash)





#### Terminal Properties - PCounter\_Value\_Loader\_on\_Alans\_Desk

Overview	<u>User Interface</u>	Network	
Override Mode:			
Override Mode:	Off 🛩		
Override UserName:			
Override Password:			

-				
n	IC	n	a	v
-	10			

Submit

LCD Contrast: Language: User Display: Currency Symbol: Currency Separator: Keyboard Beep:

#### **User Logon**

Submit

Logon Timeout (s): Username Type: Password Type: Require Network Password: Client Code Input: Client Code Type: Subcode Input: Subcode Type: Card/Short ID Association:

Not Av	aila	able	2	
Englis	English		~	
Accou	int E	Bala	ance	~
None	~			
00.00	*			
Off 🛩				

5		
Alphanu	meric	Y
Alphanu	meric	~
No 🗸		
None	~	
Numeric		Y
None	~	
Numeric		Y
Off 🗸		



**Example – Remote control for heated** 

floors







floors









Home	Calendar	Heating system	n Alarm settings	User in	formation	Subscription
	W	elcome to	Seaside Cotta	ge		
Control	?		Calendar jobs	?	Room s	tatus
Heating system	CActive	€ Standby	Heating system		15-okt-05 1	
Water heater	COn	© Off	Switch to active		Dining roor Bathroom	n 22.5°C 24,5°C
	-		15-okt-05 14:00		Bedroom	20.0 ° C
Alarm status	?				Guest roon	n 20.5°C
Heating system	No alarm					
Power failure	No alarm					
Burglar alarm	No alarm					
<b>\</b>						
FINISH C	ANCEL				Update	LOG OUT